

Project



Date	January 2009
Type	Project Management
Client	Bukkehave Corporation A/S/ NAMSA
Requirement	NATO Response Force Military Vehicles & Trailers; Delivery and Logistics Support
Locations	Netherlands, Italy, Luxembourg

Description

Project management of the Delivery of a 244 unit Military Vehicle and Trailer Contract

The project included interpreting and understanding the Client's complex Statement of Work, providing a Project Implementation Plan according to a strict NATO format and delivering a wide range of products and services.

The key needs of the client were:

- Professional Project Management to ensure delivery on time and in line with the Statement of Work
- Regular and clear communication within the project team and with the Client purchasing and User departments
- An Integrated Logistics Support programme consisting of comprehensive documentation, training, spare-parts and tools.
- Meeting required Quality standards of products and services

Key Factors

The project involved coordinating activities with diverse areas of the client organisation and several contractors and sub-contractors. The product ranges were complex and included components developed specifically for the contract. Key Success Factors included:

- Demonstrating an understanding of the Client's needs through meetings and assessments – these included the needs of the User (NATO) and Purchaser (NAMSA).
- Tough Project Management to ensure:
 - Sub-contractors understood and respected requirements, time plans and penalties.
 - Routine communication with all participants to ensure the project stayed on track
 - Problems were identified and resolved quickly and without fuss.
- Good communication links maintained with the Client and Sub-contractors throughout the programme

Result

141 Military vehicles and 103 military trailers were delivered on time and to specification. A Training Needs Analysis was carried out to match training with the User's needs and capabilities. Spare parts, documentation and special tools were delivered to ensure optimised product support. The client continues to receive Lodi support to resolve issues from time to time.

Benefit to organisation

Lodi received a commendation from the client for their high standards of Project Management skills which resulted in significant benefits for the NATO Response Force

- Vehicles and trailers and support programme were Fit for Purpose and could be deployed immediately.
- Time required from Client on the project was minimised
- Client could plan their activities and use of time effectively and with confidence
- Problems were identified and resolved without quibble